

KOPLAX

The premium dairy farm

Company Profile

May 2025





Company at a glance

- Private ownership since 2000
- Independent management ensuring continuity
- Showed stability during macro changes
- Important food security domain
- In full regulatory compliance
- A short drive from the international airport
- Land bank reserved for future development





What we do

1

Dairy Farming

- Milking and delivery of the raw milk
- Animal husbandry
- Feed storage and preparing
- Veterinary and herd innovative management
- Technical maintenance





What we do

2

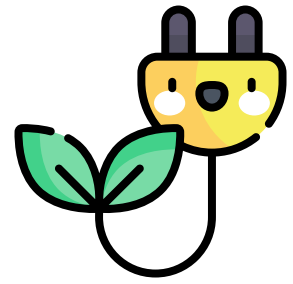
Agricultural Land

- Self-feed production
- 825 hectares partially irrigated
- In-house operation from seed to harvest
- 25 years of dedicated land management
- Land quality improved with yearly manure spreading





ESG – We are committed



Investing in renewable energy



Investing in smart water management



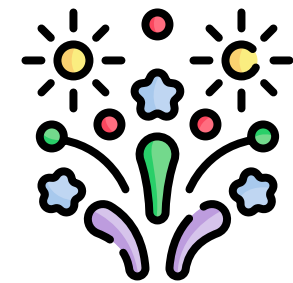
Transparent decision-making



Ensuring employee safety and wellbeing



Contributing to schools, sport clubs and art groups



Supporting local events and village festivities



Donating to medical and social cases



Our clients

Long-term relationships with major international milk processors





Clients – Our strength



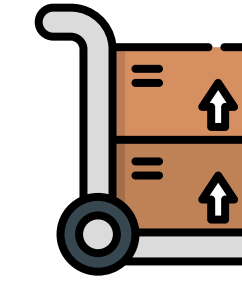
Reliable revenues



Trusted supplier



Market stability & credibility



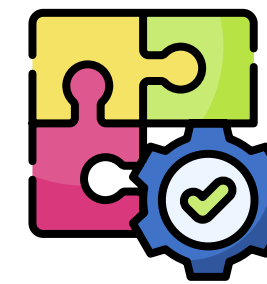
Clear forecast for delivering quantities



Constant high standard milk



Customers benefit from our significant size



Flexibility and prompt solution for any request



Our strategy

1

Existing facility

The business aims to continuously increase its profitability, through:

- Ongoing self-check and procedures' updates
- Care for our human resources
- New technologies implementation
- Investments in facility & equipment
- Self-sufficient dairy farm with renewable energy
- Green operation including waste recycling and water management



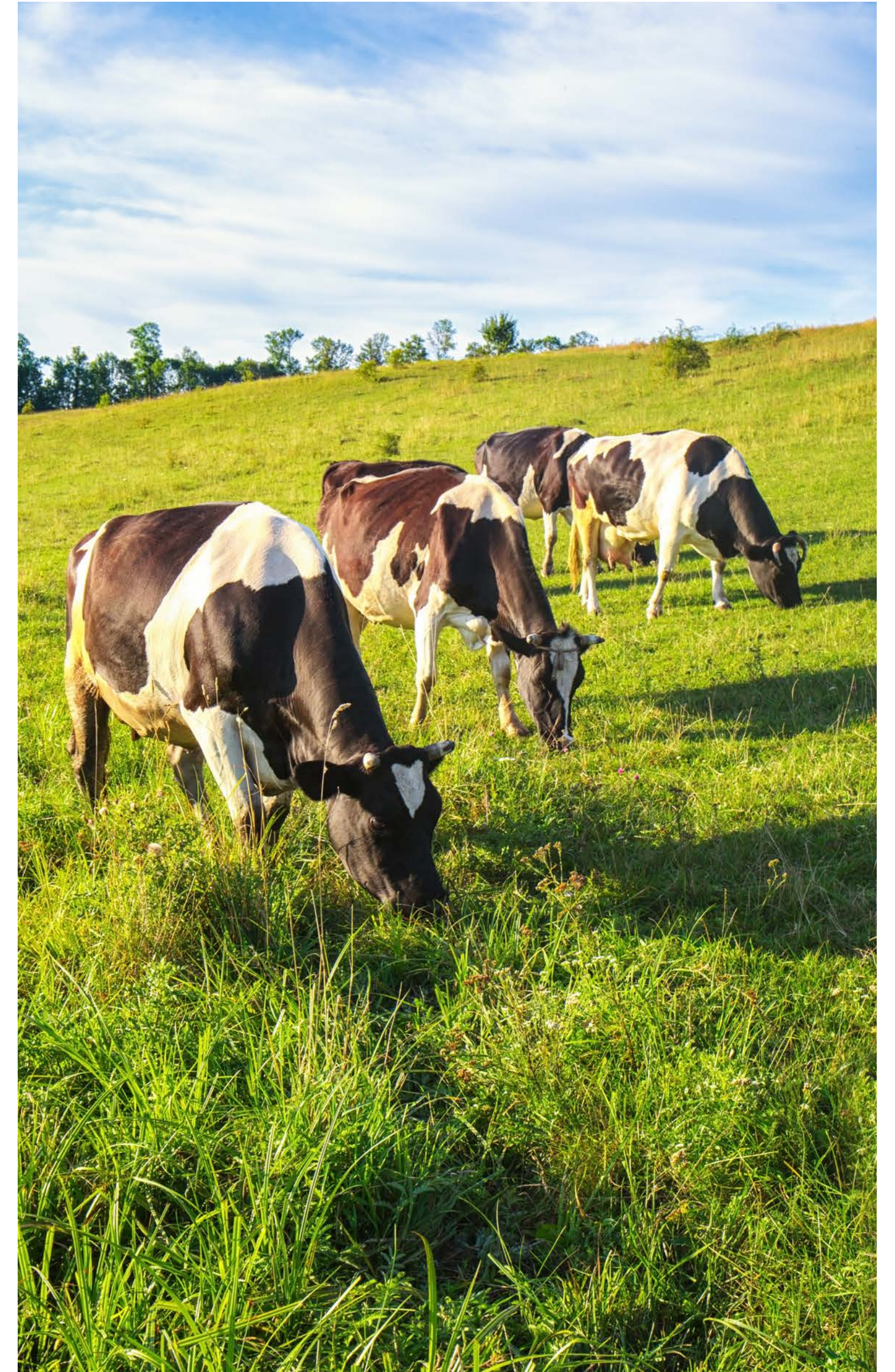


Our strategy

2

Growth opportunities

- Expanding the farm x2 cows and milk production on existing lands
- Processing milk powder and baby milk formula including Halal / Kosher
- Methane (CH₄) production and injection into the natural gas grid (green energy)
- More land near the farm is available for purchase and irrigation
- Government and EU subsidies available
- Currently underleveraged, with room to grow bank financing





Key facts at a glance

13.3_M

Liters of quality milk
sold in 2024

13.7_M

Liters of quality milk
forecast for 2025

2.050

Heads, including 1050 milk
cows and 1000 heifers & calves

39.5_{kg}

Milk per cow per day
reached

16%

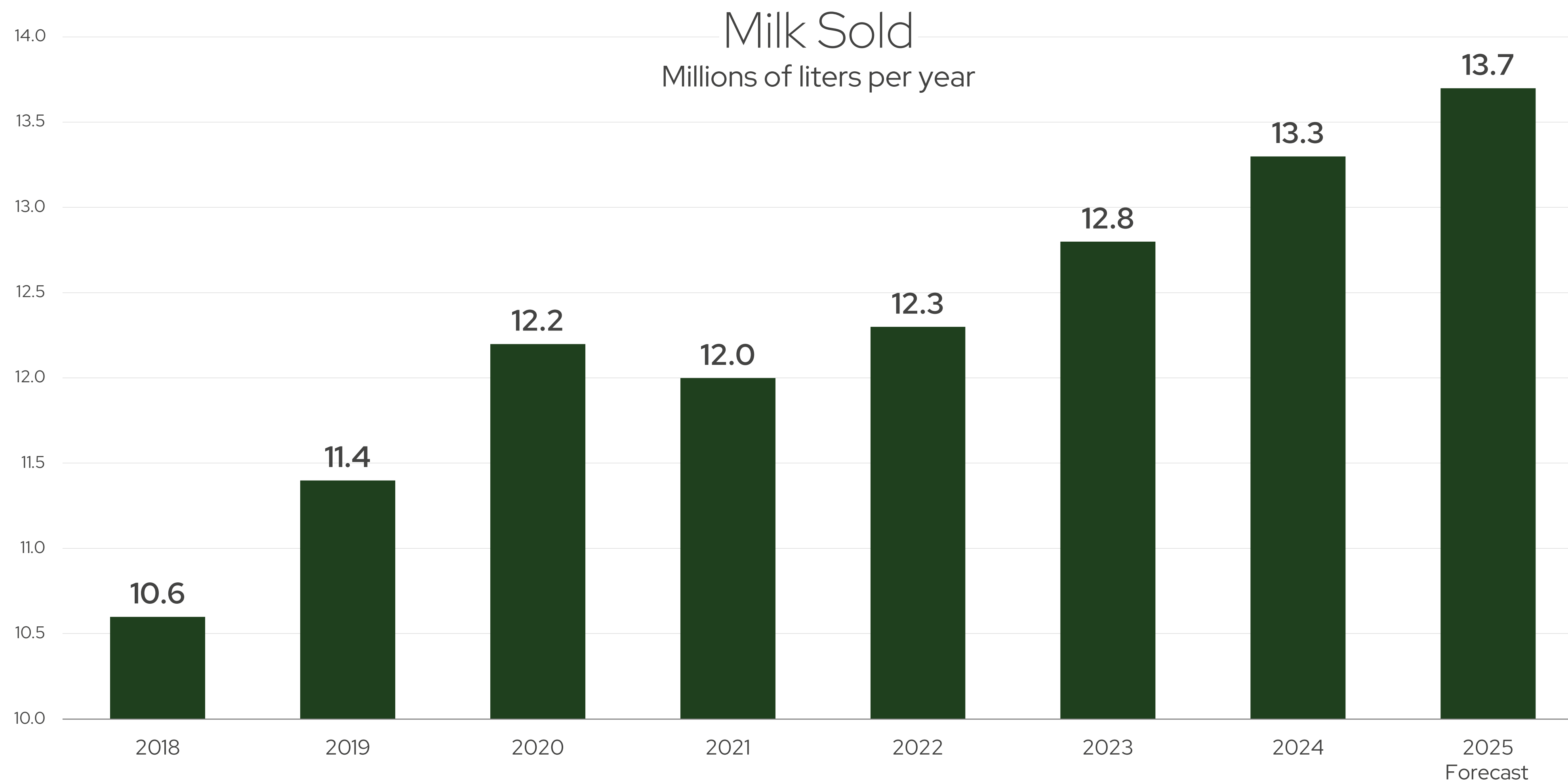
Continuous rise in milk
yield/cow 2018–2024

825_{ha}

Agricultural land Cultivated
and partially irrigated



Rising milk production





Feed storage

Our feed storage capacity covers more than one year of consumption

Grain

4.0 K tons

In metal silos

Feed ingredients

1.5 K tons

In concrete structure under roof

Silage

17.0 K tons

In concrete walled cells

Hay and straw

2.0 K tons

In metal barn under roof



Key facts at a glance

€ **3.3** _M

Gross Cash Flow
2024

€ **8.0** _M

Turnover
2024

€ **3.4** _M

42% EBITDA
2024

49 _{K sqm}

Total constructed buildings*

450 _{MWh/yr}

40 %

Self-produced electricity from solar PV panels

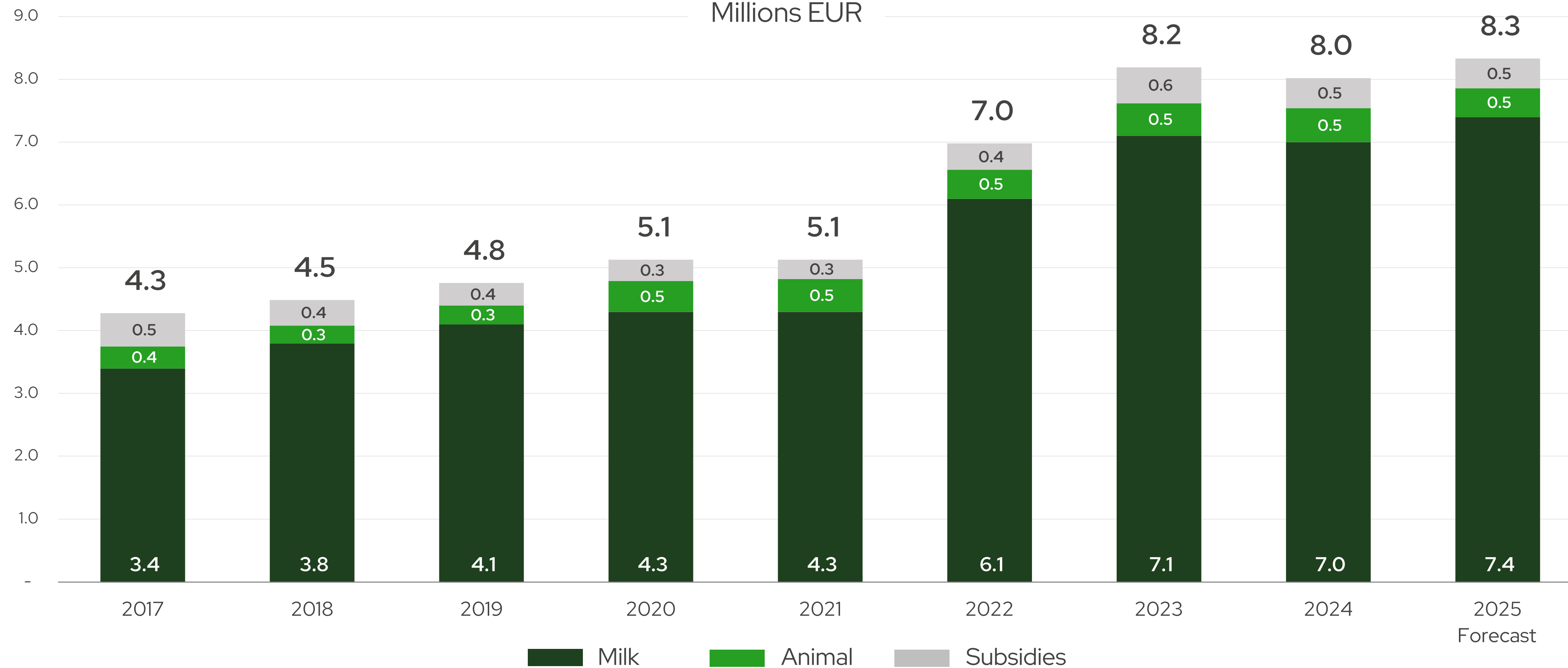
*Including animal housing, feed center, milking parlor and other facilities



Financial achievements

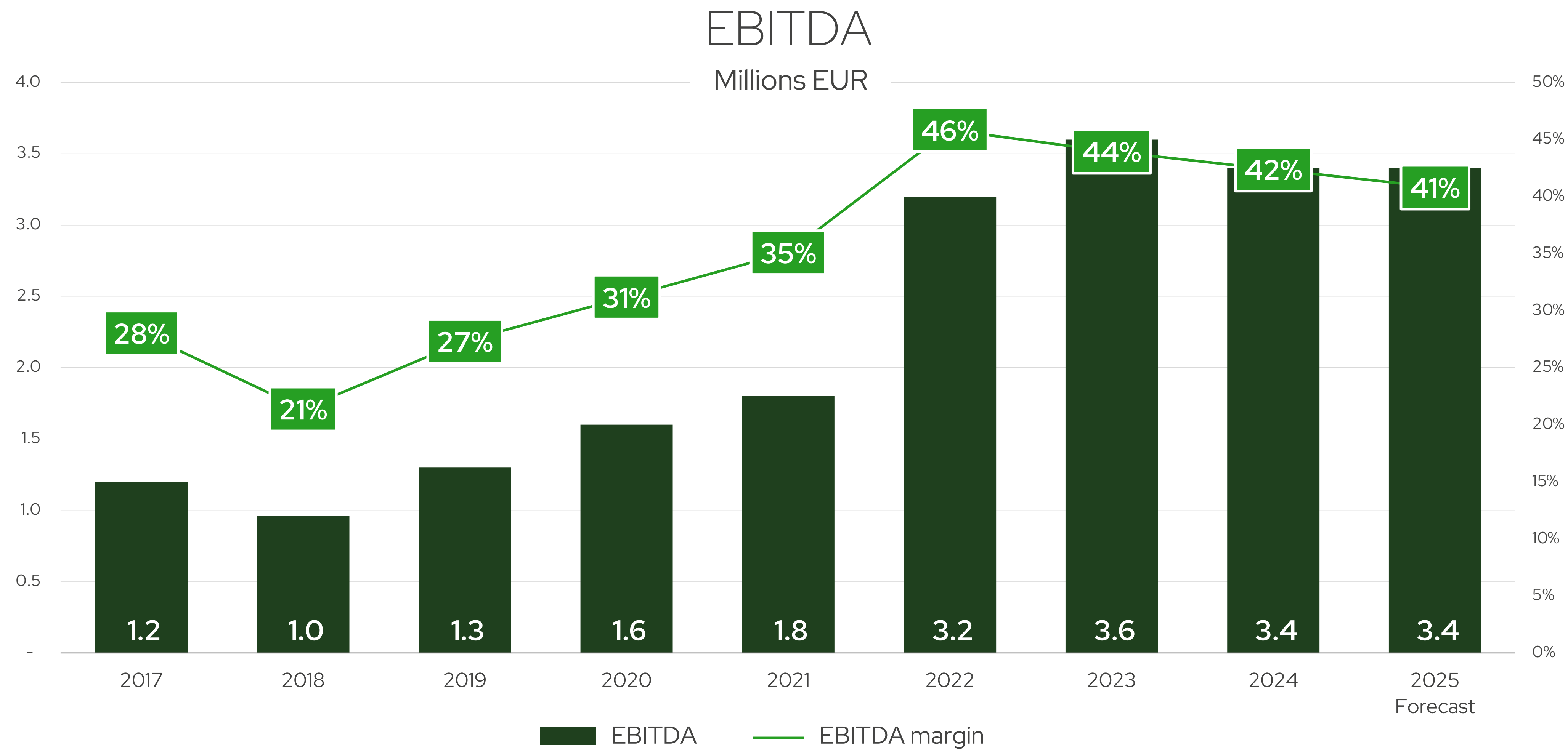
Income

Millions EUR





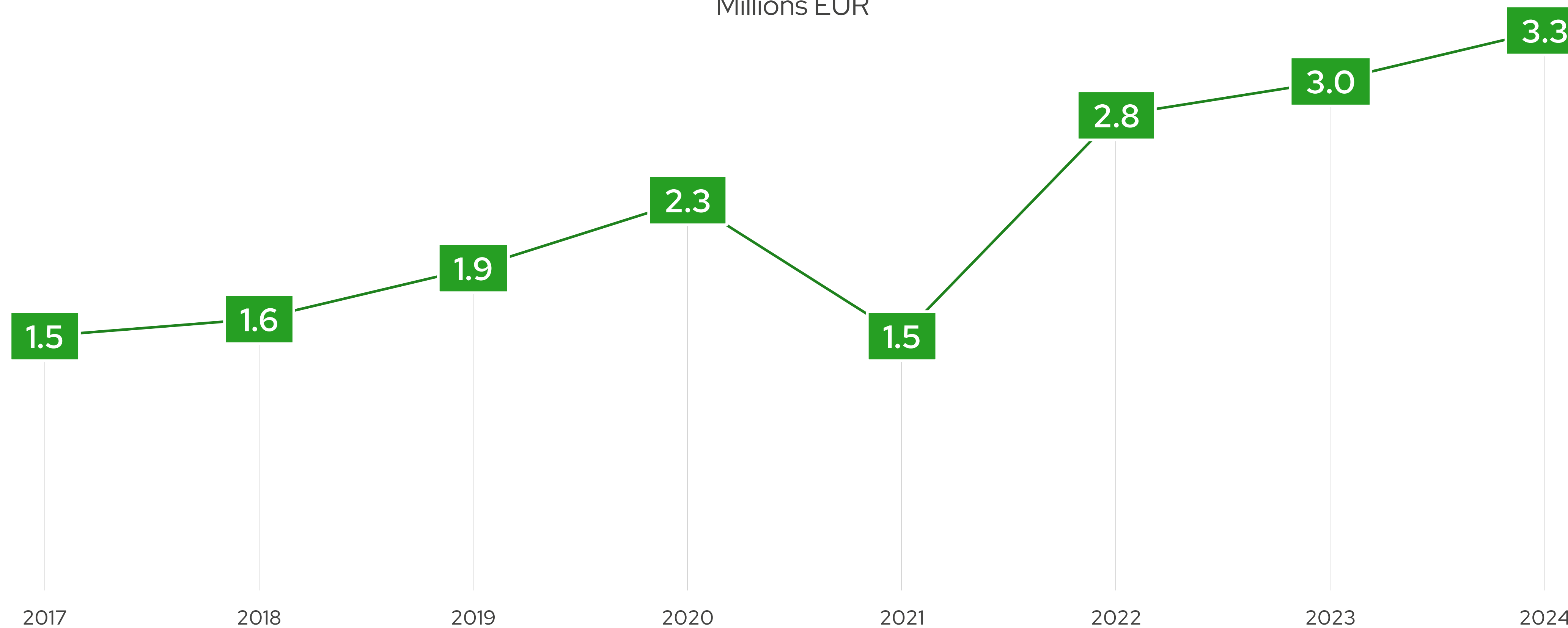
Financial achievements





Financial achievements

Gross cash flow Millions EUR





Management

Ec.

Kashri Nadav Dario

General Manager

20 years of experience in Finance & Operations management in Romania

Ing.

Balea Daniel

Farm Manager

25 years of experience in Dairy Farming in Romania

Tech.

Shifron Tzlil

Chief Dairy Farmer

23 years of experience in Herd Management
Third generation dairy farmer

Ing.

Florea Alexandru

Agriculture Manager

21 years of experience in Agriculture management in Romania



Advisory Board

Mr.

Kaplan Lenny

Farming

International Farming
expert

Dr.

Alpert Nir

Veterinary Services

Veterinarian with
decades of worldwide
experience

Dr.

Petre Stelian

Nutrition

Top Dairy Farm
Nutritionist in CEE



Romania

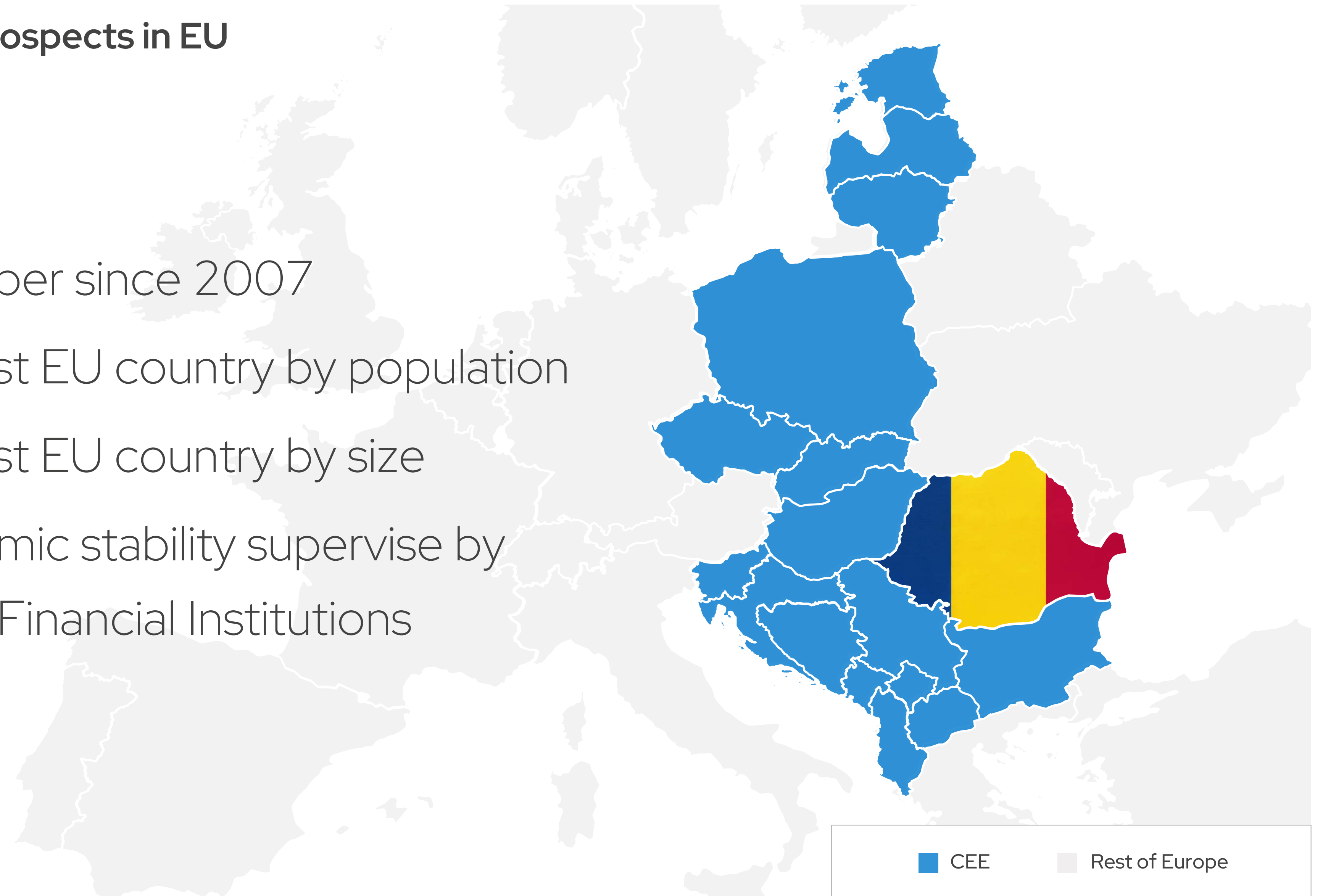
Macroeconomics





Highest growth prospects in EU

- Full EU member since 2007
- The 8th largest EU country by population
- The 5th largest EU country by size
- Macroeconomic stability supervise by International Financial Institutions





Key figures



€ **324.6** _B

GDP



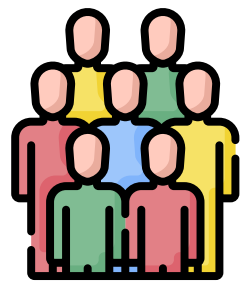
2.1 %

GDP growth



€ **17,039**

GDP per capita



19.1 _M

Population

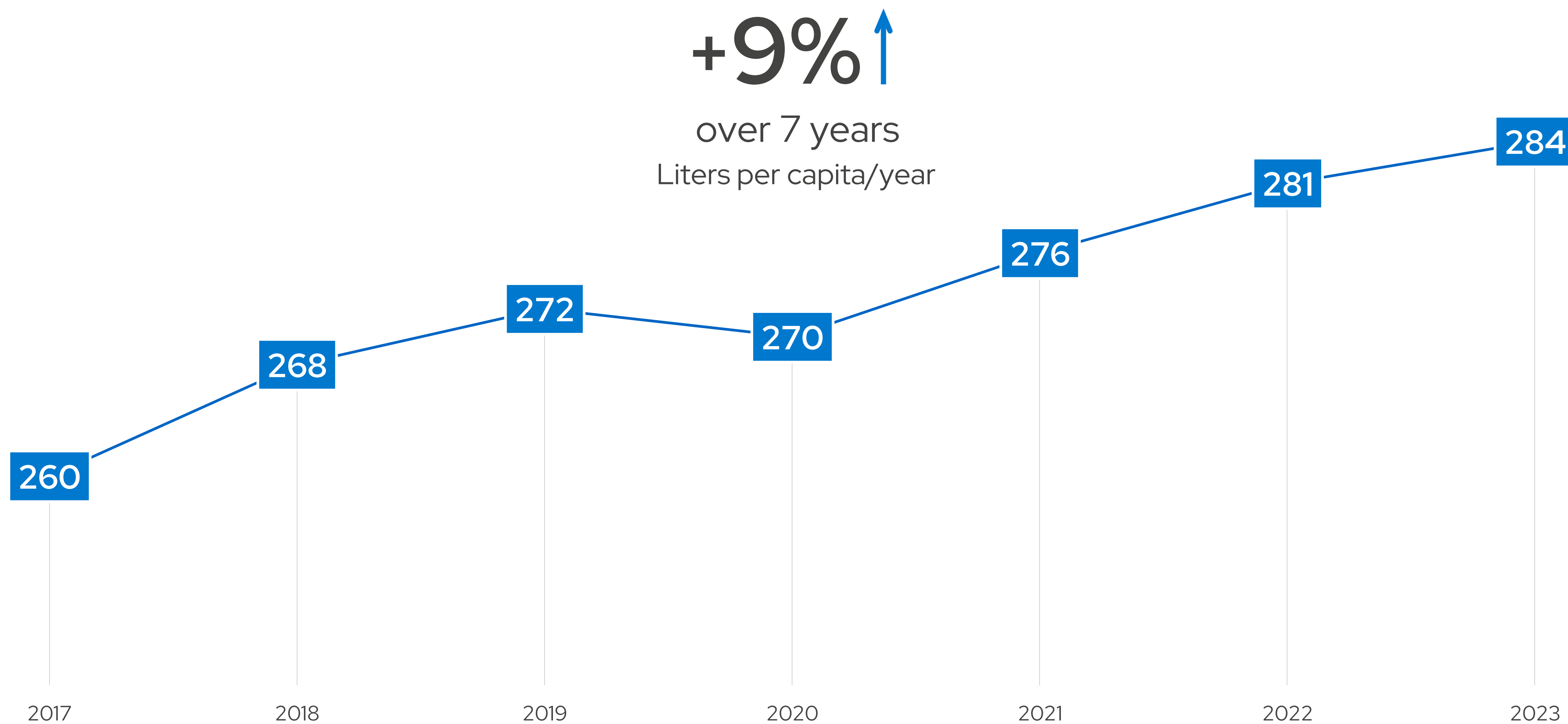


5.6 %

Low unemployment rate

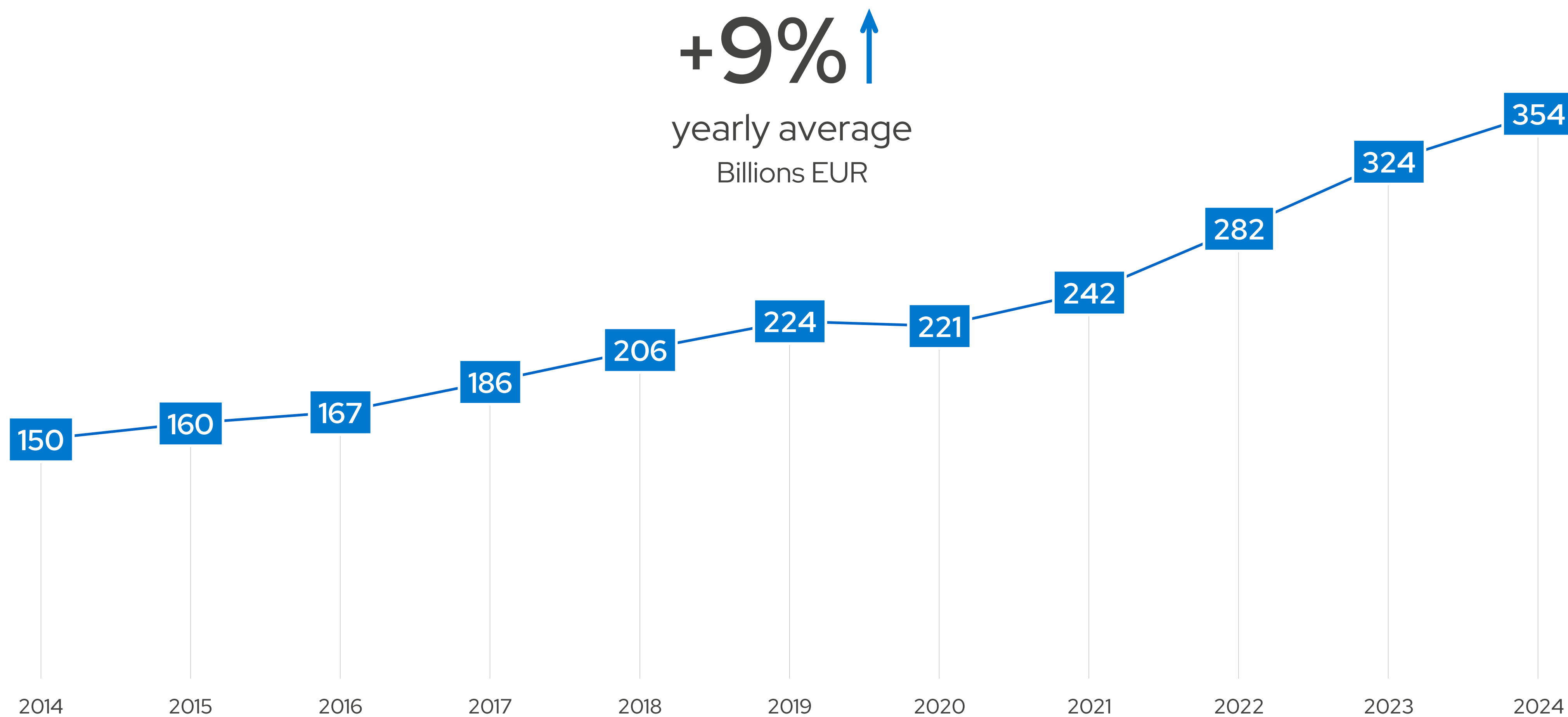


Milk consumption



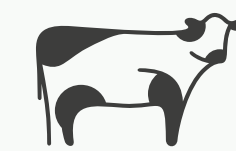


GDP evolution





Thank you



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